



2018 Spring Dealer Program

Effective February 1, 2018

PO Box 9, Augusta, NJ 07822
(888)229-4561 Fax (800)645-1045

www.stevenwillandinc.com



2018 Key Personnel List

Steven Willand Inc. * Augusta, NJ * Brookfield, CT
(888) 229-4561 Office Fax (800) 644-1045 Parts Direct Fax (866) 256-2513
www.stevenwillandinc.com

<u>Name</u>	<u>Title</u>	<u>Ext.</u>	<u>e-mail address</u>
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Office Staff

Scott Willand	President	127	swilland@stevenwillandinc.com
Edward Mueller	Director Sales & Marketing / GM	131	emueller@stevenwillandinc.com
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Nikki Zill	Marketing Dept. Admin Asst.	150	nzill@stevenwillandinc.com
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Jennifer Bischoff	Administrative Assistant	140	jbischoff@stevenwillandinc.com
Alison Matt	Administrative Assistant	135	amatt@stevenwillandinc.com
Rob Comstock	Whse, Traffic, & Sales Support	126	rcomstock@stevenwillandinc.com

Customer Service

George Chattaway	Customer Service Manager	115	gchattaway@stevenwillandinc.com
Scott McGowan	Customer Service Technician	114	smcgowan@stevenwillandinc.com

Parts Department

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Dan Howard	Parts Order Support	130	dhoward@stevenwillandinc.com
Jeff Olimpaito	Parts Order Support	113	jolimpaito@stevenwillandinc.com
Karen Alpers	Parts Order Support	119	kalpers@stevenwillandinc.com
Lisa Wilson	Parts Order Support	148	lwilson@stevenwillandinc.com

Warehouse & Traffic

Shawn Davenport	Warehouse & Traffic Manager	142	sdavenport@stevenwillandinc.com
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Department Contact	Department Email Address	Phone System Option Number
Equipment Ordering	plcequipmentsales@stevenwillandinc.com	Option #1
Parts Ordering	plcparts@stevenwillandinc.com	Option #2
Technical Service	plcservice@stevenwillandinc.com	Option #3
Shipping & Receiving	info@stevenwillandinc.com	Option #4

Please check www.stevenwillandinc.com for complete territory listings by county.

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Field Sales Managers

Stu Markowitz	Mid-Atlantic Sales Territory	203-885-9521	smarkowitz@stevenwillandinc.com
Dave Willis	New England Sales Territory	508-847-3079	dwillis@stevenwillandinc.com

Territory Managers Mid-Atlantic

Bill Dougherty	Southern & Central NJ - South Eastern Pa - New Castle Cty Del - Cecil & Kent Counties Md	609-234-6316	bdougherty@stevenwillandinc.com
Todd Mrakovich	North Eastern & Central Pa.	717-317-1637	tmrakovich@stevenwillandinc.com
Barry Swanger	Delaware, Maryland, Northeastern WV & Northern Va.	443-699-6924	bswanger@stevenwillandinc.com
Art Stone	Central & Northern New Jersey, Rockland & Richmond Counties NY	732-279-5753	astone@stevenwillandinc.com
Kevin Ranagan	Nassau, Suffolk, New York, Kings, Queens, & Bronx Ctys NY	516-477-6786	kranagan@stevenwillandinc.com

Territory Managers New England

Bob Good	Western NY State & Western PA	860-214-7952	rgood@stevenwillandinc.com
Jim Deakin	Connecticut & Rhode Island	203-343-1265	jdeakin@stevenwillandinc.com
Mike Creech	Massachusetts	413-351-6024	mcreech@stevenwillandinc.com
Alex Angel	Eastern New York State	315-530-3284	aangel@stevenwillandinc.com
Terry Robison	Vermont & New Hampshire	862-268-7066	trobison@stevenwillandinc.com
Haakan Lundkvist	Maine	862-266-5918	hundkvist@stevenwillandinc.com

Department Contact	Department Email Address	Phone System Option Number
Equipment Ordering	plcequipmentsales@stevenwillandinc.com	Option #1
Parts Ordering	plcparts@stevenwillandinc.com	Option #2
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GREENWORKS COMMERCIAL	2018 Table Of Contents	GREENWORKS ELITE
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Effective February 1, 2018

GREENWORKS

'INNOVATION FOR A CHANGING WORLD'

2018 GREENWORKS DEALER PROGRAM

Effective February 1, 2018

Greenworks Commercial 82-volt tools provide all the power of gas without the hassle, making it the clear choice to replace gas operated tools. 82-volt battery technology, partnered with superior brushless motors and commercial grade construction, makes Greenworks Commercial equipment perfect for landscape professionals.

Why you should become a Greenworks Dealer!

- **Proven Brand:** The deepest cordless line up in the industry with both 82-Volt Greenworks Commercial and 40-Volt Greenworks Elite. Greenworks is the premier brand when it comes to battery powered, professional grade tools
- **Profitability:** More profits on equipment, parts and service through your Steven Willand Inc. programs
- **Expansive Network:** A large, strong dealer and distributor network backed by SWI and Greenworks
- **Protected trade area:** Determined by you and your SWI Representative
- **Premier Products:** Cordless continues to grow at the expense of gas. The reality is Cordless will overtake gas. Take advantage of the opportunity to offer the Premier Line of cordless outdoor power equipment
- **Industry Leading Technology:** Greenworks has 10 years of manufacturing experience as a leader of lithium-ion technology and powers their tools with superior brushless motor technology
- **HOT New Products:** Introducing the new 82-Volt Commercial line of hand held products from Greenworks. Trimmers, Handheld Blowers, Backpack Blowers, Hedge trimmers, Pole Saws, Chainsaws, Push Mowers and coming this Summer:
Commercial Zero Turn Mower and Commercial Stand On Mower.



Greenworks Commercial tools are powered by brushless motors, making them up to 50% quieter than gas-powered tools. This quiet operation allows you to work in sites where there are noise restrictions in place. Quieter operation means you can start your day earlier, get to more jobs, and work later – all without disturbing your clients.



Greenworks Commercial power equipment starts with either the push of a button or the squeeze of a trigger – no more pulling a cord. Start and restart easily. The brushless motor technology of Greenworks Commercial tools drastically reduces vibrations as compared to gas-powered equipment. Light-weight tools with reduced vibrations means less user fatigue, resulting in extended use and an easier week of work.



No fluctuating fuel costs. No mixing. No spills. No smelling like fuel and exhaust all day long. Greenworks Commercial tools deliver commercial grade power without the mess and smell of gas and oil, so you can breathe easy. Charging a battery is a fraction of the cost of a tank of gas, significantly lowering operating costs.



Greenworks Commercial equipment requires less maintenance than traditional gas-powered equipment. No carburetors to service, no lines to be replaced, no oil to change, no replacing spark plugs, no cleaning air filters... means no down time. With Greenworks Commercial, the tools are ready to work when you are.

When you make a living with your tools, you want something that you can rely on, and will deliver the power and performance you need. The battery technology and brushless motors of Greenworks Commercial deliver just that - reliable commercial grade power without the hassle of gas.

Commercial Grade Power

WITH ADVANCED BATTERY TECHNOLOGY

Greenworks Commercial boasts 10 years of manufacturing experience as a leader of lithium-ion technology for outdoor power equipment. Greenworks Commercial 82-volt battery technology partnered with superior brushless motor technology and commercial grade construction delivers the most powerful commercial grade tool on the market.

COMMERCIAL GRADE POWER

- 82-volt lithium-ion batteries deliver commercial grade power
- *Multifunction battery:* The same battery powers the entire range of tools

ENVIRONMENTAL RESPONSE

- Zero emissions, zero exhaust
- No fuel, mix or stabilizer required
- Recyclable battery

USER & CLIENT FRIENDLY

- Eliminates pull cords – simply push a button or pull a trigger to start
- Instant start-up in hot or cold weather
- No mixing. No spills. No smelling like fuel and exhaust all day long.

COST-EFFECTIVE

- Save in annual operating costs – no fuel, no mix, no oil to change, no replacing spark plugs or air filters
- 2-Year tool warranty
- 2-Year battery warranty

BATTERY POWER	PRODUCT RUN TIMES			
	2.5 Ah BATTERY	4.0 Ah BATTERY	5.0 Ah BATTERY	900 Wh BATTERY
String Trimmer GT 160	UP TO 25 MIN	UP TO 35 MIN	UP TO 41 MIN	UP TO 90 MIN
Hedge Trimmer GH 260	UP TO 84 MIN	UP TO 135 MIN	UP TO 168 MIN	UP TO 420 MIN
Chainsaw* GS 180	UP TO 175 CUTS	---	---	---
Pole Saw** GS 100	UP TO 105 CUTS	UP TO 195 CUTS	UP TO 240 CUTS	---
Axial Blower GB 500	UP TO 17 MIN	UP TO 26 MIN	UP TO 34 MIN	UP TO 84 MIN
Dedicated Axial Blower† GB 600	UP TO 15 MIN	UP TO 21 MIN	UP TO 27 MIN	UP TO 66 MIN
Backpack Blower GBB 600	UP TO 19 MIN	UP TO 26 MIN	UP TO 35 MIN	---
Lawn Mower GM 210	UP TO 35 MIN	UP TO 66 MIN	UP TO 84 MIN	---

* Use of GL 400, GL 500, AWP 100 and GL 900 is not recommended or encouraged with GS 180.
 ** Use of AWP 100 and GL 900 is not recommended or encouraged with GS 100.
 † GB 600 requires use of AWP 100 or GL 900.

500 AVERAGE LIFE CYCLE BATTERY CHARGES
Even after 500 charges, the battery retains over 70% capacity



2018 Spring Booking Program



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2018 Spring Booking Order Program

Greenworks 82V Commercial & Greenworks 40V Elite Power Equipment is sold through authorized dealers appointed and serviced by Steven Willand Inc. A minimum order of 6 units must be booked to qualify for the 2018 Spring Terms. Orders may be financed through Wells Fargo Inventory Finance or Steven Willand Inc. Open Account (Qualified Buyers).

Pre-Season Order Terms

Order Period: February 2, 2018 through April 30, 2018
Shipping Period: February 2, 2018 Through May 30, 2018

Program Qualifications

- Dealer must place a minimum booking order of 6 units to qualify as a Booking Dealer
- Dealer Booking Order must be placed and shipped by May 30, 2018 to qualify for Booking Terms and Freight program
- Original Unit Booking Order Quantity will determine dealer's discount bracket for the entire season.
- Non Booking Dealers are not eligible for Bid Assistance and Fleet Rebates

2018 Floor Plan Booking Terms

Units Ordered	Pricing Level	Freight Program	Floor Plan Terms
1 - 5	Bronze	FOB Warehouse	30 Day Free F/P
6 - 15	Silver	FOB Warehouse	180 Day Free F/P
16+	Gold	Freight Prepaid	360 Day Free F/p

2018 In Season Floor Plan Re-Order Terms

Units Ordered	Pricing Level	Freight Program	Floor Plan Terms
1 - 5	Bronze	FOB Warehouse	30 Day Free F/P
6 - 15	Silver	FOB Warehouse	60 Day Free F/P
16+	Gold	Freight Prepaid	180 Day Free F/p

2018 Open Account Booking Terms

Units Ordered	Pricing Level	Freight Program	Open Account Terms
1 - 5	Bronze	FOB Warehouse	Net 30 Days
6 - 15	Silver	FOB Warehouse	Net 90 Days
16+	Gold	Freight Prepaid	Net 120 Days

2018 In Season Open Acct Re-Order Terms

Units Ordered	Pricing Level	Freight Program	Open Account Terms
1 - 5	Bronze	FOB Warehouse	Net 30 Days
6 - 15	Silver	FOB Warehouse	Net 60 Days
16+	Gold	Freight Prepaid	Net 90 Days

All Open Account Units Are Due When Sold Regardless of Open Account Terms.

Prices and Specifications Are Subject To Change Without Notice or Obligation.
All Orders Are Subject To Credit Limits.



Effective February 1, 2018



2018 SWI Freight Policy



Distributed By: Steven Willand Inc. * Augusta, NJ * Brookfield, CT * (888) 229-4561 Fax (800) 644-1045
www.stevenwillandinc.com

This Freight Policy Replaces All Previous Freight Policies	
*	Orders for Whole Goods, as defined below, totaling 16 or more points will receive free freight in all areas other than Nantucket Island and Martha's Vineyard Mass. Orders for Nantucket Island and Martha's Vinyard require 24 points to Qualify for Free Freight.
*	Orders for less than 16 points, which are not able to go UPS, will be charged \$125.00. If the order can go UPS, the freight charge will be the actual UPS Freight Charge or the charge as shown on page 12, whichever is lower.
*	All Equipment Backorders from a <u>Qualifying</u> 16 Point Order will be shipped Freight Free.
*	Freight on Special Orders / Non Stocked Items will be whatever the freight charges are to ship via a common carrier from our manufacturer to your store. Please be sure to call SWI to get the exact Freight Charge prior to quoting your customer a price.
*	<u>All orders stand on their own.</u> SWI will try to combine product whenever possible to save money, but due to multiple locations and carrier pick ups that is not always possible.
*	All deliveries, regardless of common carrier, SWI truck or SWI salesman ,that do NOT meet the freight qualifications, will be charged the appropriate freight as shown on page 12.
*	Free Freight is for orders being shipped to your store. Drop Shipments may incur additional charges.
*	All Lift Gate Deliveries will incur a \$40.00 fee. <u>Please note, these charges are the Carriers Charges that are Passed On regardless of the Free Freight Program.</u>
*	All Re-Deliveries will be charged the actual charges from the carrier. <u>Please note, these charges are the Carriers Charges that are Passed On regardless of the Free Freight Program.</u>
*	C.O.D. orders that are LTL shipments will be charged \$60.00 plus 4% of the order total. <u>Please note, these charges are the Carriers Charges that are Passed On regardless of the Free Freight Program.</u>

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This Freight Policy Replaces All Previous Freight Policies

Unit Freight Point Values

16 Freight Points Required For Free Freight

Mowers	Points	Renovation	Points
21" Walk Behind Mowers	1	All C5 Blowers / Trailers	2
32"-61" Walk Behind Mowers	4	Renovaire, Tracaire, Mataway Overseeder, Bedshaper	4
Tractors	3		
Stamped Deck Zero Turn Riders	4	Aerators, Rakes, Seeders, Sod Cutters, Brush Cutters, Stump Grinder	3
Fabricated Deck Zero Turn Riders	8		
All Tractor Bagging Systems	2	Ryan ZTS / Classsen SA30	8
All Rider Collection Systems	4	Chippers / Vacuums	3
CRZ XRZ RZT Zero Turn Riders	4	All Optimax Blowers - 6hp & Larger	4
Generators		Snow Blowers	
Up to 3kw	2	Single Stage	1
Over 3kw	3	Two Stage	2
Hand Held Equipment		RedMax Oil	
All Engine Powered Except Gas or Electric Chain Saws	1	Full Skid	6
All Gas or Electric Powered Chain Saws	2		
All Attachments / Sprayers	1/2	1/2 Skid	3
Walk Behind Edgers / Spreaders	1	55 Gallon Drum	4
Plows		Accessories	
All Complete Plow Packages	5	Grass Catchers & Sulky	1
Truckloaders		Sanders	
14hp - 18hp	5	All Tailgate units	2
22hp - 35hp	8	V-box / Under Tailgate Spreaders	6
Self Container Trailer Loaders	8	All Walk Behind Push Spreaders	1

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This Freight Policy Replaces All Previous Freight Policies

Unit Freight Charges

16 Freight Points Required For Free Freight

Mowers	Charge	Renovation	Charge
21" Walk Behind Mowers	\$ 65.00	All Leaf Blowers / Trailers	\$ 65.00
32"-61" Walk Behind Mowers	\$ 100.00	Renovaire, Tracaire	\$ 150.00
Tractors	\$ 125.00	Bedshaper, Brush Cutter	\$ 85.00
Stamped Deck Zero Turn Riders	\$ 125.00	Mataway Overseeder	\$ 125.00
Fabricated Deck Zero Turn Riders	\$ 125.00	Ryan ZTS / Classsen SA30	\$ 125.00
All Tractor Bagging Systems	\$ 75.00	Sod Cutters, Stump Grinders, Tow Aerators	\$ 75.00
All Rider Collection Systems	\$ 125.00	Chippers / Vacuums	\$ 75.00
CRZ XRZ RZT Zero Turn Riders	\$ 125.00	All Other Aerators, Rakes, Seeders	\$ 75.00
Generators		Snow Blowers	
Up to 3kw	\$ 50.00	Single Stage	\$ 65.00
Over 3kw	\$ 60.00	Two Stage	\$ 75.00
Hand Held Equipment		Redmax / Jonsered Oil	
All Engine Power (Gas & Electric) long boxes	\$ 40.00	Full Skid	\$ 125.00
All other handheld Engine Power (Gas & Electric) Equipment	\$ 30.00	1/2 Skid	\$ 75.00
All Attachments / Sprayers	\$ 20.00	55 Gallon Drum	\$ 100.00
Walk Behind Edgers / Spreaders	\$ 65.00		
Plows		Accessories	
All Complete Plow Packages -	\$ 150.00	Jumbo Catchers	\$ 50.00
		Standard Catchers	\$ 45.00
		Sulkies	\$ 30.00
Truckloaders		Sanders	
14hp - 18hp	\$ 75.00	All Tailgate Units	\$ 75.00
22hp - 35hp	\$ 125.00	V-Box / Under Tailgate Spreaders	\$ 150.00
Self Container Trailer Loaders	\$ 200.00	All Walk Behind Push Spreaders	\$ 50.00

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GREENWORKS COMMERCIAL	<h1>Battery / Charger Pricing</h1>	GREENWORKS ELITE
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Greenworks Commercial - 82V Lithium

Model	Description	Pgm & Frt Points	MSRP	Bronze Drl Cost	Silver Drl Cost	Gold Drl Cost
Professional Grade Batteries						
GL250	82V - 2.5 AH Lithium-Ion Battery	0	\$ 159.00	\$ 128.77	\$ 125.38	\$ 122.17
GL400	82V - 4.0 AH Lithium-Ion Battery	0	\$ 219.00	\$ 177.42	\$ 172.75	\$ 168.32
GL500	82V - 5.0 AH Lithium-Ion Battery	0	\$ 299.00	\$ 234.29	\$ 227.96	\$ 221.96
GL900	82V - 900 WH Backpack Battery	0	\$ 899.00	\$ 729.01	\$ 709.31	\$ 690.64
AWP1000	82V Battery Waist Pack	0	\$ 149.00	\$ 119.86	\$ 116.71	\$ 113.72
Professional Grade Chargers						
GC400	82V Rapid Charger	0	\$ 69.00	\$ 52.71	\$ 51.25	\$ 49.86
GC420	82V Dual Port Charger	0	\$ 79.00	\$ 65.77	\$ 63.97	\$ 62.27

Greenworks Elite - 40V Lithium

Model	Description	Pgm & Frt Points	MSRP	Bronze Drl Cost	Silver Drl Cost	Gold Drl Cost
Consumer Grade Batteries						
L-300	40V - 3.0AH Smart Battery	0	\$ 99.99	\$ 79.23	\$ 77.14	\$ 75.17
L-600	40V - 6.0AH Smart Battery	0	\$ 149.99	\$ 119.86	\$ 116.71	\$ 113.72
Consumer Grade Chargers						
C-220	40V Standard Charger	0	\$ 39.99	\$ 31.53	\$ 30.68	\$ 29.87
C-400	40V Rapid Charger	0	\$ 59.99	\$ 46.89	\$ 45.66	\$ 44.49

- (1) USB port capable of turning the battery into a mobile power station
- Bluetooth® enabled allows the battery to connect to the Greenworks App

40-Volt 3 Ah Smart Battery
ITEM #L-300

40-Volt 6 Ah Smart Battery
ITEM #L-600



GREENWORKS APP:

- Battery Cycle Count tracking
- Battery Lock-Out
- Battery Temperature
- Charge Status
- Battery Diagnostics

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GREENWORKS
COMMERCIAL**Blower Pricing****GREENWORKS**
ELITE

Distributed By: Steven Willand Inc. * Augusta, NJ * (888) 229-4561 Fax (800) 644-1045

www.stevenwillandinc.com**Greenworks Commercial - 82V Lithium**

Model	Description	Pgm & Frt Points	MSRP	Bronze Drl Cost	Silver Drl Cost	Gold Drl Cost
Professional Grade Blowers						
GB500	82V Handheld Blower 500 cfm / 125 mph Tool Only	1	\$ 139.00	\$ 111.00	\$ 108.00	\$ 105.16
GB600 **	82V Handheld Blower 600 cfm / 150 mph Tool Only	1	\$ 139.00	\$ 111.00	\$ 108.00	\$ 105.16
GBB600	82V Backpack Blower 600 cfm / 150 mph Tool Only	1	\$ 179.00	\$ 144.19	\$ 140.39	\$ 136.79
GBB700	82V Dual Port Bkpack 650 cfm / 165 mph Tool Only	1	\$ 249.00	\$ 200.95	\$ 195.66	\$ 190.64
** - Requires Backpack Battery or Waistpack & Battery						

Greenworks Elite - 40V Lithium

Model	Description	Pgm & Frt Points	MSRP	Bronze Drl Cost	Silver Drl Cost	Gold Drl Cost
Consumer Grade Blowers						
LB-390	40V Handheld Blower 390cfm/110mph 3AH Batt/Chgr	1	\$ 149.99	\$ 120.66	\$ 117.49	\$ 114.47
LB-430	40V Handheld Blower 430cfm/115mph 3AH Batt/Chgr	1	\$ 199.99	\$ 161.20	\$ 156.96	\$ 152.94
LB-450	40V Backpack Blower 450cfm/120mph 6AH Batt/Chgr	1	\$ 299.99	\$ 242.28	\$ 235.91	\$ 229.86



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GREENWORKS
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Chain Saw Pricing

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Greenworks Commercial - 82V Lithium

Model	Description	Pgm & Frt Points	MSRP	Bronze Drl Cost	Silver Drl Cost	Gold Drl Cost
Professional Grade Chain Saws						
GS120	40V 12" Top Handle Chain Saw - 3AH Battery	1	\$ 279.00	\$ 225.27	\$ 219.34	\$ 213.72
GS180	82V 18" Chain Saw (35cc) Tool Only	1	\$ 229.00	\$ 185.53	\$ 180.64	\$ 176.01
GS181	82V 18" Chain Saw (45cc) Tool Only	1	\$ 299.00	\$ 241.49	\$ 235.13	\$ 229.10
Professional Grade Pole Saw						
GS100	82V 10" Pole Saw Tool Only	1	\$ 239.00	\$ 193.64	\$ 188.54	\$ 183.71
Professional Grade Chain Saw Accessories						
AS160	82V 16" Bar & Chain Combo	0	\$ 49.00	\$ 32.21	\$ 31.10	\$ 30.07
AS180	82V 18" Bar & Chain Combo	0	\$ 59.00	\$ 37.50	\$ 36.21	\$ 35.00
AS161	82V 16" Chain	0	\$ 29.00	\$ 19.79	\$ 19.10	\$ 18.47
AS181	82V 18" Chain	0	\$ 34.00	\$ 23.02	\$ 22.22	\$ 21.48
AS100	82V 10" Bar	0	\$ 19.00	\$ 10.78	\$ 10.17	\$ 9.80
AS101	82V 10" Chain	0	\$ 20.00	\$ 11.79	\$ 11.38	\$ 11.00

Greenworks Elite - 40V Lithium

Model	Description	Pgm & Frt Points	MSRP	Bronze Drl Cost	Silver Drl Cost	Gold Drl Cost
Consumer Grade Chain Saws						
CS-140	40V 14" Chain Saw, 3AH Battery & Charger	1	\$ 249.99	\$ 201.74	\$ 196.43	\$ 191.40
CS-160	40V 16" Chain Saw, 6AH Battery & Charger	1	\$ 329.99	\$ 266.61	\$ 259.59	\$ 252.94
Consumer Grade Pole Saw						
CS-80-XR	40V 8" Pole Saw, 3AH Battery & Charger	1	\$ 199.99	\$ 160.49	\$ 156.26	\$ 152.26
Consumer Grade Chain Saw Accessories						
ACS-16-05	40V 16" Bar	0	\$ 29.99	\$ 17.32	\$ 16.34	\$ 15.75
ACS-16-38	40V 16" Chain	0	\$ 29.99	\$ 20.70	\$ 19.98	\$ 19.32
ACS-8-05	40V 8" Bar	0	\$ 19.99	\$ 13.14	\$ 12.69	\$ 12.27
ACS-8-38	40V 8" Chain	0	\$ 21.99	\$ 14.68	\$ 13.98	\$ 13.55



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Quality Distribution

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GREENWORKS COMMERCIAL	Stick Edger Pricing	GREENWORKS ELITE
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Greenworks Commercial - 82V Lithium

Model	Description	Pgm & Frt Points	MSRP	Bronze Drl Cost	Silver Drl Cost	Gold Drl Cost
Professional Grade Stick Edgers						
GE080	82v 8" Stick Edger Tool Only	1	\$ 229.00	\$ 185.50	\$ 180.62	\$ 175.99



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Revised March 22, 2018

GREENWORKS
COMMERCIAL**Hedge Trimmer Pricing****GREENWORKS**
ELITE

Distributed By: Steven Willand Inc. * Augusta, NJ * (888) 229-4561 Fax (800) 644-1045

www.stevenwillandinc.com**Greenworks Commercial - 82V Lithium**

Model	Description	Pgm & Frt Points	MSRP	Bronze Drl Cost	Silver Drl Cost	Gold Drl Cost
Professional Grade Hedge Trimmers						
GH260	82V 26" Hedge Trimmer Tool Only	1	\$ 189.00	\$ 153.09	\$ 149.07	\$ 145.24
GHD260**	82V 26" Dedicated Hedge Trimmer Tool Only	1	\$ 189.00	\$ 150.89	\$ 146.81	\$ 142.92
Professional Grade Pole Saw						
GHX200**	82V 20" Pole Hedge Trimmer Tool Only	1	\$ 279.00	\$ 225.27	\$ 219.34	\$ 213.72
Professional Grade Hedge Trimmer Accessories						
AH200	82V 20" Hedge Trimmer Blade	0	\$ 49.00	\$ 35.25	\$ 33.57	\$ 32.54
AH260	82V 26" Hedge Trimmer Blade	0	\$ 59.00	\$ 40.48	\$ 38.56	\$ 37.37

** Requires Back Pack Battery or Waist Pack & Battery

Greenworks Elite - 40V Lithium

Model	Description	Pgm & Frt Points	MSRP	Bronze Drl Cost	Silver Drl Cost	Gold Drl Cost
Consumer Grade Hedge Trimmer						
HT-240	40V 24" Hedge Trimmer 3AH Battery & Charger	1	\$ 179.99	\$ 144.99	\$ 141.17	\$ 137.55
Consumer Grade Pole Hedge Trimmer						
HT-180XR	40V 18" Pole Hedge Trimmer 3AH Battery & Charger	1	\$ 229.99	\$ 185.53	\$ 180.64	\$ 176.01



Prices and Specifications Are Subject To Change Without Notice or Obligation.
All Orders Are Subject To Credit Limits.

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Quality Distribution

Effective February 1, 2018

GREENWORKS COMMERCIAL	<h1>Lawn Cart Pricing</h1>	GREENWORKS ELITE
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Distributed By: Steven Willand Inc. * Augusta, NJ * (888) 229-4561 Fax (800) 644-1045
www.stevenwillandinc.com

Greenworks Elite - 40V Lithium						
Model	Description	Pgm & Frt Points	MSRP	Bronze Drl Cost	Silver Drl Cost	Gold Drl Cost
Consumer Grade Lawn Cart						
LC-220	40V Lawn Cart 3AH Battery & Charger	1	\$ 549.99	\$ 444.19	\$ 432.50	\$ 421.41

- 220lb Load Capacity
- 4 Cubic Foot Capacity (Volume)
- 2 to 4 mph Speed Range



Prices and Specifications Are Subject To Change Without Notice or Obligation.
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Effective February 1, 2018

GREENWORKS
COMMERCIAL**Mower Pricing****GREENWORKS**
ELITE

Distributed By: Steven Willand Inc. * Augusta, NJ * (888) 229-4561 Fax (800) 644-1045

www.stevenwillandinc.com**Greenworks Commercial - 82V Lithium**

Model	Description	Pgm & Frt Points	MSRP	Bronze Drl Cost	Silver Drl Cost	Gold Drl Cost
Professional Grade Lawn Mowers						
GM210	82V 21" Steel Deck Push Mower Tool Only	1	\$ 379.00	\$ 306.74	\$ 298.67	\$ 291.01
GMS210	82V 21" Steel Deck Self Propelled Mower Tool Only	1	\$ 449.00	\$ 363.11	\$ 353.55	\$ 344.49
GMS250	82V 25" Steel Deck Self Propelled Mower Tool Only	1	\$ 549.00	\$ 444.19	\$ 432.50	\$ 421.41
Professional Grade Lawn Mower Accessories						
AM210	21" Mower Blade	0	\$ 19.00	\$ 10.13	\$ 9.71	\$ 9.32
AM250	14" Mower Blades (2 Pack for 25" Mower)	0	\$ 19.00	\$ 12.95	\$ 12.50	\$ 12.08

Greenworks Elite - 40V Lithium

Model	Description	Pgm & Frt Points	MSRP	Bronze Drl Cost	Silver Drl Cost	Gold Drl Cost
Consumer Grade Lawn Mowers						
M-210	40V 21" Steel Deck Push Mower 6AH Batt/Chgr	1	\$ 399.99	\$ 323.36	\$ 314.86	\$ 306.78
M-210SP	40V 21" Steel Deck S/P Mower 6AH Batt/Chgr	1	\$ 499.99	\$ 404.45	\$ 393.80	\$ 383.71
Consumer Grade Lawn Mower Accessories						
AM-21	40V 21" Mower Blade	0	\$ 19.99	\$ 11.84	\$ 11.43	\$ 11.05



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Effective February 1, 2018

GREENWORKS COMMERCIAL	<h1>Pressure Washer Pricing</h1>	GREENWORKS ELITE
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Distributed By: Steven Willand Inc. * Augusta, NJ * (888) 229-4561 Fax (800) 644-1045
www.stevenwillandinc.com

Greenworks Elite - Corded Power

Model	Description	Pgm & Frt Points	MSRP	Bronze Drl Cost	Silver Drl Cost	Gold Drl Cost
Consumer Grade Corded Pressure Washer						
PW-1800	1800 PSI Corded Pressur Washer	1	\$ 149.99	\$ 120.66	\$ 117.49	\$ 114.47
PW-2000	2000 PSI Corded Pressure Washer	1	\$ 199.99	\$ 161.20	\$ 156.96	\$ 152.94



Prices and Specifications Are Subject To Change Without Notice or Obligation.
 All Orders Are Subject To Credit Limits.



Effective February 1, 2018

GREENWORKS COMMERCIAL	<h1>Tiller Pricing</h1>	GREENWORKS ELITE
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Distributed By: Steven Willand Inc. * Augusta, NJ * (888) 229-4561 Fax (800) 644-1045
www.stevenwillandinc.com

Greenworks Commercial - 82V Lithium						
Model	Description	Pgm & Frt Points	MSRP	Bronze Drl Cost	Silver Drl Cost	Gold Drl Cost
Commercial Grade Tiller						
GTL100	82V 10" Tiller Tool Only	1	\$ 249.00	\$ 201.74	\$ 196.43	\$ 191.40
Commercial Grade Tiller Accessories						
ATL800	82V Tiller - 4 Pack 8" Tines	0	\$ 49.00	\$ 32.05	\$ 31.10	\$ 30.21



Prices and Specifications Are Subject To Change Without Notice or Obligation.
 All Orders Are Subject To Credit Limits.



Effective February 1, 2018

GREENWORKS
COMMERCIAL**String Trimmer Pricing****GREENWORKS**
ELITE

Distributed By: Steven Willand Inc. * Augusta, NJ * (888) 229-4561 Fax (800) 644-1045

www.stevenwillandinc.com**Greenworks Commercial - 82V Lithium**

Model	Description	Pgm & Frt Points	MSRP	Bronze Drl Cost	Silver Drl Cost	Gold Drl Cost
Professional Grade String Trimmers						
GT160	82V 16" String Trimmer Tool Only	1	\$ 199.00	\$ 161.20	\$ 156.96	\$ 152.94
GTA160	82V 16" Attachment Capable String Trimmer Tool Onl	1	\$ 249.00	\$ 201.05	\$ 195.76	\$ 190.74
Professional Grade String Trimmer Accessories						
AT080	82V 3lb Spool .080 Round Line	0	\$ 39.00	\$ 27.43	\$ 26.13	\$ 25.32
AT095	82V 3lb Spool .095 Round Line	0	\$ 49.00	\$ 34.32	\$ 32.68	\$ 31.68
AT160	82V String Trimmer Replacement Head	0	\$ 29.00	\$ 21.50	\$ 20.87	\$ 20.27

Greenworks Elite - 40V Lithium

Model	Description	Pgm & Frt Points	MSRP	Bronze Drl Cost	Silver Drl Cost	Gold Drl Cost
Consumer Grade Chain Saws						
ST-120	40V 12" String Trimmer 3AH Battery & Charger	1	\$ 149.99	\$ 119.86	\$ 116.71	\$ 113.72
ST-140	40V 14" String Trimmer 3AH Battery & Charger	1	\$ 199.99	\$ 161.20	\$ 156.96	\$ 152.94
ST-140A	40V 14" Att Capable Trimmer 6AH Battery & Charger	1	\$ 329.99	\$ 266.61	\$ 259.59	\$ 252.94
Consumer Grade Pole Saw						
CS-80-XR	40V 8" Pole Saw, 3AH Battery & Charger	1	\$ 199.99	\$ 160.49	\$ 156.26	\$ 152.26
Consumer Grade String Trimmer Accessories						
AST-120-03	40V 3 Pack Trimmer Line (ST-120) .065	0	\$ 19.99	\$ 13.88	\$ 13.47	\$ 13.09
AST-140-03	40V 3 Pack Trimmer Line (ST-140) .080	0	\$ 29.99	\$ 21.39	\$ 20.76	\$ 20.17



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All Orders Are Subject To Credit Limits.

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Effective February 1, 2018



Comm ZTR & Stand On



Distributed By: Steven Willand Inc. * Augusta, NJ * (888) 229-4561 Fax (800) 644-1045
www.stevenwillandinc.com

Coming in 2018!!!

Full Commercial Zero Turn Riders & Stand On Mowers Coming Soon.



Prices and Specifications Are Subject To Change Without Notice or Obligation.
All Orders Are Subject To Credit Limits.



Effective February 1, 2018

GREENWORKS

2018 GREENWORKS DEMO PROGRAM

Effective February 1, 2018

Greenworks dealers know about the superior features and performance of Greenworks products. The best way for customers to discover them is to put a Greenworks unit in their hands. Steven Willand Inc. and Greenworks will offer a Dealer Demo program for all stocking dealers.

Program Requirements:

- Demos must be purchased from a category that a unit was booked in.
- One (1) unit per category. Demos must be purchased with the Booking Order.
- Dealers can purchase 1 demo for every 12 units that are booked (13th unit would be the demo)
- Maximum number of demos is (2) per booking period
- **Only 82V Commercial Models qualify for Demo**

PRODUCT CATEGORY	QUALIFYING MODELS	DEMO ALLOWANCE
BackPack Blower	GBB 600	10% Off Dlr Cost
HandHeld Blower	GB 500	10% Off Dlr Cost
String Trimmer	GT 160	10% Off Dlr Cost
Chainsaw	GS 180	10% Off Dlr Cost
Hedgetrimmer	GH 260	10% Off Dlr Cost
Edger	GE 080	10% Off Dlr Cost
Pole Saw	GS 100	10% Off Dlr Cost

**Demonstrator units will receive booking order terms.
Demonstrator units are required to be in service until July 31, 2018**



Prices And Specifications Are Subject To Change Without Notice
All Orders Are Subject To Credit Limits

Distributed By:
Steven Willand Inc. – Augusta, NJ
(888)229-4561 Fax (800)644-1045

GREENWORKS

2018 GREENWORKS BID ASSIST PROGRAM

Effective February 1, 2018

Greenworks has established a tax-exempt bid program to enable Greenworks retailers to compete for bids to any government or tax-supported agency including municipal, county, and state governments, tax-supported charitable agencies and all agencies required by law to seek competitive bids, any non-profit tax-exempt organization, churches and church supported schools, public schools and educational institutions, and non-profit cemetery organizations. Items sold under bid assistance program to these non-profit organizations are not for re-sale. All Bid Assist Sales must be discounted a minimum of 10% from the suggested list price to qualify for Bid Assistance.

Program Guidelines

- The local dealer bids and services the account.
- Dealers are required to sell products at a Minimum of 10% Discount off the suggested retail pricing in order to qualify for the Bid Assistance Credit.
- Dealers will receive Bid Assist Rebate Credit in accordance with the Bid Assistance Rebate Schedule attached. The amount of rebate credit is the fixed reimbursement amount, regardless of price paid.
- Only one (1) non-profit agency is permitted per claim form.
- **Only 82V Commercial Models qualify for Bid**

To receive Bid Assistance, dealer must submit the following to Steven Willand Inc. within 30 days of the invoice date:

- Copy of the Dealer Sales Invoice showing a minimum of 10% discount
- Request for Credit Form
- Copy of the customers purchase order or sales receipt
- Copy of the tax-exempt bid and federal tax number
- Signed warranty card – or printed screen shot from online warranty
- Copy of bid, if available
- Copy of Landscape contractor awarded contract, if applicable

Submit to:
Steven Willand Inc.
PO Box 9
Attn: Alison Matt
Augusta, NJ 07822

Bid Discounts/Rebate Amount

- Minimum discount for rebate is 10% off MSRP
- Maximum discount for rebate is 20% off MSRP
- **Rebate will be equal to 50% of the discount off MSRP**

Note:

- Freight charges are not eligible for reimbursement
- State and local taxes are not included
- Bid Assist may not be combined with any other programs/promotions, including factory rebates

2018 GREENWORKS Bid Program					
PRODUCT					
Battery/Charger	MSRP	20% Discount	Fleet Rebate	10% Discount	Fleet Rebate
GL250	\$ 159.00	\$ 127.20	\$ 15.90	\$ 143.10	\$ 7.95
GL400	\$ 219.00	\$ 175.20	\$ 21.90	\$ 197.10	\$ 10.95
GL500	\$ 299.00	\$ 239.20	\$ 29.90	\$ 269.10	\$ 14.95
GL900	\$ 899.00	\$ 719.20	\$ 89.90	\$ 809.10	\$ 44.95
AWP100	\$ 149.00	\$ 119.20	\$ 14.90	\$ 134.10	\$ 7.45
GC420	\$ 79.00	\$ 63.20	\$ 7.90	\$ 71.10	\$ 3.95
GC400	\$ 69.00	\$ 55.20	\$ 6.90	\$ 62.10	\$ 3.45
PRODUCT					
Trimmers	MSRP	20% Discount	Fleet Rebate	10% Discount	Fleet Rebate
GT160	\$ 199.00	\$ 159.20	\$ 19.90	\$ 179.10	\$ 9.95
GTA160	\$ 249.00	\$ 199.20	\$ 24.90	\$ 224.10	\$ 12.45
AT080	\$ 39.00	\$ 31.20	\$ 3.90	\$ 35.10	\$ 1.95
AT095	\$ 49.00	\$ 39.20	\$ 4.90	\$ 44.10	\$ 2.45
AT160	\$ 29.00	\$ 23.20	\$ 2.90	\$ 26.10	\$ 1.45
PRODUCT					
Blowers	MSRP	20% Discount	Fleet Rebate	10% Discount	Fleet Rebate
GB500	\$ 139.00	\$ 111.20	\$ 13.90	\$ 125.10	\$ 6.95
GB600	\$ 139.00	\$ 111.20	\$ 13.90	\$ 125.10	\$ 6.95
GBB600	\$ 179.00	\$ 143.20	\$ 17.90	\$ 161.10	\$ 8.95
GBB640	\$ 249.00	\$ 199.20	\$ 24.90	\$ 224.10	\$ 12.45
PRODUCT					
Hedgetrimmers	MSRP	20% Discount	Fleet Rebate	10% Discount	Fleet Rebate
GHD260	\$ 189.00	\$ 151.20	\$ 18.90	\$ 170.10	\$ 9.45
GHX200	\$ 279.00	\$ 223.20	\$ 27.90	\$ 251.10	\$ 13.95
AH260	\$ 59.00	\$ 47.20	\$ 5.90	\$ 53.10	\$ 2.95
GH260	\$ 189.00	\$ 151.20	\$ 18.90	\$ 170.10	\$ 9.45
PRODUCT					
Edgers	MSRP	20% Discount	Fleet Rebate	10% Discount	Fleet Rebate
GE080	\$ 199.00	\$ 159.20	\$ 19.90	\$ 179.10	\$ 9.95
PRODUCT					
Chainsaw	MSRP	20% Discount	Fleet Rebate	10% Discount	Fleet Rebate
GS120	\$ 279.00	\$ 223.20	\$ 27.90	\$ 251.10	\$ 13.95
GS180	\$ 229.00	\$ 183.20	\$ 22.90	\$ 206.10	\$ 11.45
GS181	\$ 299.00	\$ 239.20	\$ 29.90	\$ 269.10	\$ 14.95
GS100	\$ 239.00	\$ 191.20	\$ 23.90	\$ 215.10	\$ 11.95
PRODUCT					
Walk Mowers	MSRP	20% Discount	Fleet Rebate	10% Discount	Fleet Rebate
GM210	\$ 379.00	\$ 303.20	\$ 37.90	\$ 341.10	\$ 18.95
GMS210	\$ 449.00	\$ 359.20	\$ 44.90	\$ 404.10	\$ 22.45
GMS250	\$ 549.00	\$ 439.20	\$ 54.90	\$ 494.10	\$ 27.45

GREENWORKS

2018 GREENWORKS FLEET PROGRAM

Effective February 1, 2018

The Greenworks Fleet Program is designed to provide large commercial customers a volume discount on major purchases of new Greenworks equipment. This program is only available to companies or agencies who are involved in the commercial landscaping or arborist business on a full time basis.

Program Guidelines

Dealers are eligible for a Fleet Program reimbursement when the following requirements are met:

- The commercial end-user purchase totals a minimum of 6 points in new, serialized Greenworks equipment on one invoice (*excludes Battery & Charger for point calculations*).
- Only 82V Commercial Models qualify for Fleet
- Points will be accumulated based on the units purchased as follows:

Points	Models
1	82V Trimmers
1	82V Blowers
1	82V Hedge Trimmers
1	82V Edger
1	82V Chainsaws/Pole Saws
1	82V Commercial Push Mowers

- The Fleet Program customers original qualifying purchase makes that company eligible for re-orders at the same Fleet Program price (discount) as follows, effective the day of purchase

Points	Discount Period
6+	10% Discount - One Time Only Discount (Original Purchase)
8+	15% Discount - 12 Months Following Initial Purchase
10+	20% Discount - 24 Months Following Initial Purchase

- Invoice must call for complete delivery of the qualifying units within 30-days before the Fleet Program credit is issued.
- Dealer must complete the Fleet Program reimbursement form and attach the sales invoice indicating a minimum qualifying purchase along with a copy of the product registration to receive appropriate credit.
- All appropriate forms must be submitted to SWI within 60-days of the sale.
- No additional discounts or programs will apply.
- SWI reserves the right to modify and or change this program without notice.

Dealer Reimbursement

Fleet Program Price	Reimbursement Amount
<10% Off MSRP	No Reimbursement
10%-20% Off MSRP	Rebate equal to 50% of Discount Off MSRP

To receive reimbursement the dealer must submit the following within 60 days of the date of sale:

- Copy of the Fleet Program customers invoice
- Copy of the product registrations
- Completed Fleet Program Dealer Claim Form

2018 GREENWORKS Fleet Program

PRODUCT	MSRP	20% Discount	Fleet Rebate	15% Discount	Fleet Rebate	10% Discount	Fleet Rebate
Battery/Charger							
GL250	\$ 159.00	\$ 127.20	\$ 15.90	\$ 135.15	\$ 11.93	\$ 143.10	\$ 7.95
GL400	\$ 219.00	\$ 175.20	\$ 21.90	\$ 186.15	\$ 16.43	\$ 197.10	\$ 10.95
GL500	\$ 299.00	\$ 239.20	\$ 29.90	\$ 254.15	\$ 22.43	\$ 269.10	\$ 14.95
GL900	\$ 899.00	\$ 719.20	\$ 89.90	\$ 764.15	\$ 67.43	\$ 809.10	\$ 44.95
AWP100	\$ 149.00	\$ 119.20	\$ 14.90	\$ 126.65	\$ 11.18	\$ 134.10	\$ 7.45
GC420	\$ 79.00	\$ 63.20	\$ 7.90	\$ 67.15	\$ 5.93	\$ 71.10	\$ 3.95
GC400	\$ 69.00	\$ 55.20	\$ 6.90	\$ 58.65	\$ 5.18	\$ 62.10	\$ 3.45
PRODUCT							
Trimmers							
GT160	\$ 199.00	\$ 159.20	\$ 19.90	\$ 169.15	\$ 14.93	\$ 179.10	\$ 9.95
GTA160	\$ 249.00	\$ 199.20	\$ 24.90	\$ 211.65	\$ 18.68	\$ 224.10	\$ 12.45
AT080	\$ 39.00	\$ 31.20	\$ 3.90	\$ 33.15	\$ 2.93	\$ 35.10	\$ 1.95
AT095	\$ 49.00	\$ 39.20	\$ 4.90	\$ 41.65	\$ 3.68	\$ 44.10	\$ 2.45
AT160	\$ 29.00	\$ 23.20	\$ 2.90	\$ 24.65	\$ 2.18	\$ 26.10	\$ 1.45
PRODUCT							
Blowers							
GB500	\$ 139.00	\$ 111.20	\$ 13.90	\$ 118.15	\$ 10.43	\$ 125.10	\$ 6.95
GB600	\$ 139.00	\$ 111.20	\$ 13.90	\$ 118.15	\$ 10.43	\$ 125.10	\$ 6.95
GBB600	\$ 179.00	\$ 143.20	\$ 17.90	\$ 152.15	\$ 13.43	\$ 161.10	\$ 8.95
GBB640	\$ 249.00	\$ 199.20	\$ 24.90	\$ 211.65	\$ 18.68	\$ 224.10	\$ 12.45
PRODUCT							
Hedgetrimmers							
GHD260	\$ 189.00	\$ 151.20	\$ 18.90	\$ 160.65	\$ 14.18	\$ 170.10	\$ 9.45
GHX200	\$ 279.00	\$ 223.20	\$ 27.90	\$ 237.15	\$ 20.93	\$ 251.10	\$ 13.95
AH260	\$ 59.00	\$ 47.20	\$ 5.90	\$ 50.15	\$ 4.43	\$ 53.10	\$ 2.95
GH260	\$ 189.00	\$ 151.20	\$ 18.90	\$ 160.65	\$ 14.18	\$ 170.10	\$ 9.45
PRODUCT							
Edgers							
GE080	\$ 199.00	\$ 159.20	\$ 19.90	\$ 169.15	\$ 14.93	\$ 179.10	\$ 9.95
PRODUCT							
Chainsaw							
GS120	\$ 279.00	\$ 223.20	\$ 27.90	\$ 237.15	\$ 20.93	\$ 251.10	\$ 13.95
GS180	\$ 229.00	\$ 183.20	\$ 22.90	\$ 194.65	\$ 17.18	\$ 206.10	\$ 11.45
GS181	\$ 299.00	\$ 239.20	\$ 29.90	\$ 254.15	\$ 22.43	\$ 269.10	\$ 14.95
GS100	\$ 239.00	\$ 191.20	\$ 23.90	\$ 203.15	\$ 17.93	\$ 215.10	\$ 11.95
PRODUCT							
Walk Mowers							
GM210	\$ 379.00	\$ 303.20	\$ 37.90	\$ 322.15	\$ 28.43	\$ 341.10	\$ 18.95
GMS210	\$ 449.00	\$ 359.20	\$ 44.90	\$ 381.65	\$ 33.68	\$ 404.10	\$ 22.45
GMS250	\$ 549.00	\$ 439.20	\$ 54.90	\$ 466.65	\$ 41.18	\$ 494.10	\$ 27.45

GREENWORKS

GREENWORKS FLEET PROGRAM

GREENWORKS 2018 FLEET PURCHASE REBATE REQUEST FORM

Dealer Name: _____

City: _____ State: _____ Zip: _____

Customer Name: _____

City: _____ State: _____ Zip: _____

Program : FLEET PROGRAM

QTY	Product #	Description	Serial #	Dealer Cost	Sugg. List	Sale Price
			Totals:			

The following information must be sent to Steven Willand Inc. for the rebate to be processed:

- Rebate Request Form
- Copy of original invoice to customer
- Copy of warranty registration card completely filled out with the customer signature
- Copy of Purchase order (if applicable)

GREENWORKS

GREENWORKS MASTER DEALER PRICE

2018 GREENWORKS MASTER PRICE LIST

EFFECTIVE 1/1/2018 UPDATE

BATTERY/CHARGER	MODEL	MSRP	BRONZE	SILVER	GOLD
82V 2.5AH Battery	GL250	\$159.00	\$128.77	\$125.38	\$122.17
82V 4.0AH Battery	GL400	\$219.00	\$177.42	\$172.75	\$168.32
82V 5.0AH Battery	GL500	\$299.00	\$234.29	\$227.96	\$221.96
82V 900WH Backpack Battery	GL900	\$899.00	\$729.01	\$709.31	\$690.64
82V Battery Harness	AWP100	\$149.00	\$119.86	\$116.71	\$113.72
40V 3.0AH Smart Battery	L-300	\$99.99	\$79.23	\$77.14	\$75.17
40V 6.0AH Smart Battery	L-600	\$149.99	\$119.86	\$116.71	\$113.72
40V Standard Charger	C-220	\$39.99	\$31.53	\$30.68	\$29.87
40V Rapid Charger	C-400	\$59.99	\$46.89	\$45.66	\$44.49
82V 4A Dual Port Charger	GC420	\$79.00	\$65.77	\$63.97	\$62.27
82V 4A Rapid Charger	GC400	\$69.00	\$52.71	\$51.25	\$49.86
TRIMMERS	MODEL	MSRP	BRONZE	SILVER	GOLD
82V 16" Brushless String Trimmer (Tool Only)	GT160	\$199.00	\$161.20	\$156.96	\$152.94
82V 16" Attachment Capable String Trimmer (Tool Only)	GTA160	\$249.00	\$201.05	\$195.76	\$190.74
82V 3lb Spool .080 Round String	AT080	\$39.00	\$27.43	\$26.13	\$25.32
82V 3lb Spool .095 Twist String	AT095	\$49.00	\$34.32	\$32.68	\$31.68
82V String Trimmer Head	AT160	\$29.00	\$21.50	\$20.87	\$20.27
40V 12" String Trimmer, 3AH Battery, Charger	ST120	\$149.99	\$119.86	\$116.71	\$113.72
40V 14" String Trimmer, 3AH Battery, Charger	ST140	\$199.99	\$161.20	\$156.96	\$152.94
40V 14" Attachment Capable String Trimmer, 6AH Battery, Charger	ST140A	\$299.99	\$242.28	\$235.91	\$229.86
40V 3 pack Replacement Trimmer Line (ST-120) .065	AST120-03	\$19.99	\$13.88	\$13.47	\$13.09
40V 3 Pack Replacement Trimmer Line (ST-140) .080	AST140-03	\$29.99	\$21.39	\$20.76	\$20.17
BLOWERS	MODEL	MSRP	BRONZE	SILVER	GOLD
82V Brushless 500 CFM Axial Blower (Tool Only)	GB500	\$139.00	\$111.00	\$108.00	\$105.16
82V Brushless 600 CFM Dedicated Axial Blower (Tool Only)	GB600	\$139.00	\$110.00	\$107.11	\$104.36
82V Brushless 600 CFM Backpack Blower (Tool Only)	GBB600	\$179.00	\$144.19	\$140.39	\$136.79
82V Brushless 640 CFM Dual Port Backpack Blower (Tool Only)	GBB640	\$249.00	\$200.95	\$195.66	\$190.64
40V Brushed Axial Blower, 3AH Battery and Charger	LB-390	\$149.99	\$120.66	\$117.49	\$114.47
40V Brushless Axial Blower, 3AH Battery and Charger	LB-430	\$199.99	\$161.20	\$156.96	\$152.94
40V Backpack Blower, 6AH Battery and Charger	LB-450	\$299.99	\$242.28	\$235.91	\$229.86
HEDGE TRIMMERS	MODEL	MSRP	BRONZE	SILVER	GOLD
82V 26" Dedicated Hedge Trimmer (Tool Only)	GHD260	\$189.00	\$150.89	\$146.81	\$142.95
82V 20" Brushless Pole Hedge (Tool Only)	GHX200	\$279.00	\$225.27	\$219.34	\$213.72
82V 26" Replacement Hedge Trimmer Blade	AH260	\$59.00	\$40.48	\$38.56	\$37.37
82V 20" Replacement Hedge Trimmer Blade	AH200	\$49.00	\$35.25	\$33.57	\$32.54
40V 24" Hedgetrimmer, 3AH Battery, Charger	HT240	\$179.99	\$144.99	\$141.17	\$137.55
82V 26" Brushless Hedge Trimmer (Tool Only)	GH260	\$189.00	\$153.09	\$149.07	\$145.24
40V 18" Pole Hedgetrimmer, 3AH Battery, Charger	HT180XR	\$229.99	\$185.53	\$180.64	\$176.01

Prices And Specifications Are Subject To Change Without Notice
All Orders Are Subject To Credit Limits

GREENWORKS

GREENWORKS MASTER DEALER PRICE

2018 GREENWORKS MASTER PRICE LIST

EFFECTIVE 1/1/2018 UPDATE

EDGERS	MODEL	MSRP	BRONZE	SILVER	GOLD
82V 8" Brushless Stick Edger (Tool Only)	GE080	\$199.00	\$161.20	\$156.96	\$152.94
CART	MODEL	MSRP	BRONZE	SILVER	GOLD
40V Cordless Lawn Cart, 3AH Battery, Charger	LC-220	\$549.99	\$444.19	\$432.50	\$421.41
CHAINSAWS	MODEL	MSRP	BRONZE	SILVER	GOLD
40V 12" Top Handle Saw, 3AH Battery	GS120	\$279.00	\$225.27	\$219.34	\$213.72
82V 18" Brushless Saw (Tool Only)	GS180	\$229.00	\$185.53	\$180.64	\$176.01
82V 18" Brushless Saw (Tool Only)	GS181	\$299.00	\$241.49	\$235.13	\$229.10
82V 10" Brushless Pole Saw (Tool Only)	GS100	\$239.00	\$193.64	\$188.54	\$183.71
40V 14" Brushless Saw, 3AH Battery, Charger	CS140	\$249.99	\$201.74	\$196.43	\$191.40
40V 16" Brushless Saw, 6AH Battery, Charger	CS160	\$329.99	\$266.61	\$259.59	\$252.94
40V 8" Pole Saw, 3AH Battery, Charger	CS80XR	\$199.99	\$160.49	\$156.26	\$152.26
82V 18" Bar & Chain Combo	AS180	\$59.00	\$37.50	\$36.21	\$35.00
82V 16" Bar & Chain Combo	AS160	\$49.00	\$32.21	\$31.10	\$30.07
82V 18" Chain	AS181	\$34.00	\$23.02	\$22.22	\$21.48
82V 16" Chain	AS161	\$29.00	\$19.79	\$19.10	\$18.47
82V 10" Bar	AS100	\$19.00	\$10.78	\$10.17	\$9.80
82V 10" Chain	AS101	\$19.00	\$11.79	\$11.38	\$11.00
40V 16" Replacement Chainsaw Bar	ACS1605	\$29.99	\$17.32	\$16.34	\$15.75
40V 16" Replacement Chainsaw Chain	ACS1638	\$29.99	\$20.70	\$19.98	\$19.32
40V 8" Replacement Chainsaw Bar	ACS805	\$19.99	\$13.14	\$12.69	\$12.27
40V 8" Replacement Chainsaw Chain	ACS838	\$19.99	\$14.68	\$13.98	\$13.55
MOWERS	MODEL	MSRP	BRONZE	SILVER	GOLD
82V 21" Brushless Push Mower (Tool Only)	GM210	\$379.00	\$306.74	\$298.67	\$291.01
82V 21" Brushless Self Propelled Mower (Tool Only)	GMS210	\$449.00	\$363.11	\$353.55	\$344.49
82V 25" Brushless Self Propelled Mower (Tool Only)	GMS250	\$549.00	\$444.19	\$432.50	\$421.41
82V 21" Replacement Mower Blade	AM210	\$19.00	\$10.13	\$9.71	\$9.32
82V 14" Replacement Mower Blades (2 Pack)	AM250	\$19.00	\$12.95	\$12.50	\$12.08
40V 21" Brushless Push Mower, 6AH Battery, Charger	M210	\$399.99	\$323.36	\$314.86	\$306.78
40V 21" Brushless Self Propelled Mower, 6AH Battery, Charger	M210SP	\$499.99	\$404.45	\$393.80	\$383.71
40V 21" Replacement Mower Blade	AM21	\$19.99	\$11.84	\$11.43	\$11.05
TILLER	MODEL	MSRP	BRONZE	SILVER	GOLD
82V 10" Brushless Tiller (Tool Only)	GTL100	\$249.00	\$201.74	\$196.43	\$191.40
82V 4 Pack 8" Replacement Tines	ATL800	\$49.00	\$32.05	\$31.10	\$30.21
PRESSURE WASHER	MODEL	MSRP	BRONZE	SILVER	GOLD
1800 PSI Pressure Washer	PW1800	\$149.99	\$120.66	\$117.49	\$114.47
2000 PSI Pressure Washer	PW2000	\$199.99	\$161.20	\$156.96	\$152.94

Prices And Specifications Are Subject To Change Without Notice
All Orders Are Subject To Credit Limits

ELITE 40-VOLT MSRP for internal use only

MODEL #	DESCRIPTION	MSRP
L-300	40V 3AH Battery	99.99
L-600	40V 6AH Battery	149.99
C-220	40V Standard Charger	39.99
C-400	40V Fast Charger	59.99
ST-120	40V 12" String Trimmer (1) 3AH	149.99
ST-140	40V Brushless 14" String Trimmer (1) 3AH	199.99
ST-140-A	40V Brushless 14" String Trimmer Attachment Capable (1) 3AH	299.99
LB-390	40V Axial Blower (1) 3AH	149.99
LB-430	40V Brushless Axial Blower (1) 3AH	199.99
LB-450	40V Brushless Backpack Blower (1) 6AH	299.99
HT-240	40V 24" Hedge Trimmer (1) 3AH	179.99
HT-180-XR	40V 18" Pole Hedge Trimmer (1) 3AH	229.99
CS-140	40V Brushless 14" Chainsaw (1) 3AH	249.99
CS-160	40V Brushless 16" Chainsaw (1) 6AH	329.99
CS-80-XR	40V 8" Pole Saw (1) 3AH	199.99
M-210	40V Brushless 21" Push Mower (1) 6AH	399.99
M-210-SP	40V Brushless 21" Self-Propelled Mower (1) 6AH	499.99
LC-220	40V Lawn Cart (1) 3AH	549.99
TL-120	40V Brushless 12" Cultivator (1) 3AH	299.99
AM-21	21" Replacement Mower Blade	19.99
ACS-16-05	16" Bar	29.99
ACS-16-38	16" Chain	29.99
ACS-8-05	8" Chain	19.99
ACS-8-38	8" Bar	19.99
AST-120-03	3-Pack Replacement Trimmer .065	19.99
AST-140-03	3-Pack Replacement Trimmer .080	29.99
PW-1800	1800 PSI Pressure Washer (AC)	149.99
PW-2000	2000 PSI Pressure Washer (AC)	199.99

COMMERCIAL 82-VOLT MSRP for internal use only

MODEL #	DESCRIPTION	MSRP
GL 250	82V 2.5AH Lithium-Ion Battery	159.00
GL 400	82V 4.0AH Lithium-Ion Battery	219.00
GL 500	82V 5.0AH Lithium-Ion Battery	299.00
GL 900	82V Backpack Battery	899.00
AWP 100	82V Battery Harness Carrying System	149.00
GC 400	82V Charger	69.00
GT 160	82V Brushless 16" String Trimmer	199.00
GTA 160	82V Brushless 16" String Trimmer Attachment Capable	249.00
GE 080	82V Brushless Stick Edger	199.00
GB 500	82V Brushless 500 CFM Axial Blower	139.00
GB 600	82V Brushless 600 CFM Dedicated Axial Blower	139.00
GBB 600	82V Brushless 600 CFM Backpack Blower	179.00
GBB 640	82V Brushless 640 CFM Dual Port Backpack Blower	249.00
GH 260	82V Brushless 26" Hedge Trimmer	189.00
GHD 260	82V Brushless 26" Dedicated Hedge Trimmer	189.00
GHX 200	82V Brushless 20" Pole Hedge Trimmer	279.00
GS 180	82V Brushless 18" Chainsaw	229.00
GS 181	82V Brushless 18" Chainsaw 2.5 kW (Gen II)	299.00
GS 100	82V Brushless 10" Pole Saw	239.00
GM 210	82V Brushless 21" Lawn Mower	379.00
GMS 210	82V Brushless 21" Self-Propelled Lawn Mower	449.00
GMS 250	82V Brushless 25" Self-Propelled Lawn Mower	549.00
GTL 100	82V Brushless Cultivator	249.00
GS 110	40V 12" Top Handle Chainsaw (1) 3AH	279.00
AE 080	Edger Blade	14.99
AH 200	20" Hedge Trimmer Blades	39.99
AH 260	26" Hedge Trimmer Blades	49.99
AM 21	21" Mower Blade	19.99
AM 25	25" Mower Blades (2pack)	24.99
AS 100	10" Chainsaw Bar	19.99
AS 101	10" Chainsaw Chain	19.99
AS 180	18" Chainsaw Bar + Chain	49.99
AS 181	18" Chainsaw Chain	34.99
AS 200	20" Chainsaw Bar + Chain	54.99
AS 201	20" Chainsaw Chain	39.99
AT 080	.080 Replacement Line	29.99
AT 095	.095 Replacement Line	34.99
ATL 800	8" Tiller Tines	49.99
GZM 48S	48" Stand-On Zero Turn Mower	ESTIMATE 17,999
GZM 60R	60" Ride-On Zero Turn Mower	ESTIMATE 19,999

2018 ORDER SHEET

EFFECTIVE 1/1/2018 UPDATE

BATTERY/CHARGER		BATTERY/CHARGER	
82V 2.5AH Battery	GL250	\$159.00	
82V 4.0AH Battery	GL400	\$219.00	
82V 5.0AH Battery	GL500	\$299.00	
82V 900WH Backpack Battery	GL900	\$899.00	
82V Battery Harness	AWP100	\$149.00	
40V 3.0AH Smart Battery	L-300	\$99.99	
40V 6.0AH Smart Battery	L-600	\$149.99	
40V Standard Charger	C-220	\$39.99	
40V Rapid Charger	C-400	\$59.99	
82V 4A Dual Port Charger	GC420	\$79.00	
82V 4A Rapid Charger	GC400	\$69.00	
TRIMMERS			
82V 16" Brushless String Trimmer (Tool Only)	GT160	\$199.00	
82V 16" Attachment Capable String Trimmer (Tool Only)	GTA160	\$249.00	
82V 3lb Spool .080 Round String	AT080	\$39.00	
82V 3lb Spool .095 Twist String	AT095	\$49.00	
82V String Trimmer Head	AT160	\$29.00	
40V 12" String Trimmer, 3AH Battery, Charger	ST120	\$149.99	
40V 14" String Trimmer, 3AH Battery, Charger	ST140	\$199.99	
40V 14" Attachment Capable String Trimmer, 6AH Battery, Charger	ST140A	\$299.99	
40V 3 pack Replacement Trimmer Line (ST-120) .065	AST120-03	\$19.99	
40V 3 Pack Replacement Trimmer Line (ST-140) .080	AST140-03	\$29.99	
BLOWERS			
82V Brushless 500 CFM Axial Blower (Tool Only)	GB500	\$139.00	
82V Brushless 600 CFM Dedicated Axial Blower (Tool Only)	GB600	\$139.00	
82V Brushless 600 CFM Backpack Blower (Tool Only)	GBB600	\$179.00	
82V Brushless 640 CFM Dual Port Backpack Blower (Tool Only)	GBB640	\$249.00	
40V Brushed Axial Blower, 3AH Battery and Charger	LB-390	\$149.99	
40V Brushless Axial Blower, 3AH Battery and Charger	LB-430	\$199.99	
40V Backpack Blower, 6AH Battery and Charger	LB-450	\$299.99	
HEDGE TRIMMERS			
82V 26" Dedicated Hedge Trimmer (Tool Only)	GHD260	\$189.00	
82V 20" Brushless Pole Hedge (Tool Only)	GHX200	\$279.00	
82V 26" Replacement Hedge Trimmer Blade	AH260	\$59.00	
82V 20" Replacement Hedge Trimmer Blade	AH200	\$49.00	
40V 24" Hedgetrimmer, 3AH Battery, Charger	HT240	\$179.99	
82V 26" Brushless Hedge Trimmer (Tool Only)	GH260	\$189.00	
40V 18" Pole Hedgetrimmer, 3AH Battery, Charger	HT180XR	\$229.99	

BATTERY/CHARGER		BATTERY/CHARGER	
82V 8" Brushless Stick Edger (Tool Only)	GE080	\$199.00	
EDGERS			
CART			
40V Cordless Lawn Cart, 3AH Battery, Charger	LC-220	\$549.99	
CHAINSAWS			
40V 12" Top Handle Saw, 3AH Battery	GS120	\$279.00	
82V 18" Brushless Saw (Tool Only)	GS180	\$229.00	
82V 18" Brushless Saw (Tool Only)	GS181	\$299.00	
82V 10" Brushless Pole Saw (Tool Only)	GS100	\$239.00	
40V 14" Brushless Saw, 3AH Battery, Charger	CS140	\$249.99	
40V 16" Brushless Saw, 6AH Battery, Charger	CS160	\$329.99	
40V 8" Pole Saw, 3AH Battery, Charger	CS80XR	\$199.99	
82V 18" Bar & Chain Combo	AS180	\$59.00	
82V 16" Bar & Chain Combo	AS160	\$49.00	
82V 18" Chain	AS181	\$34.00	
82V 16" Chain	AS161	\$29.00	
82V 10" Bar	AS100	\$19.00	
82V 10" Chain	AS101	\$19.00	
40V 16" Replacement Chainsaw Bar	ACS1605	\$29.99	
40V 16" Replacement Chainsaw Chain	ACS1638	\$29.99	
40V 8" Replacement Chainsaw Bar	ACS805	\$19.99	
40V 8" Replacement Chainsaw Chain	ACS838	\$19.99	
MOWERS			
82V 21" Brushless Push Mower (Tool Only)	GM210	\$379.00	
82V 21" Brushless Self Propelled Mower (Tool Only)	GMS210	\$449.00	
82V 25" Brushless Self Propelled Mower (Tool Only)	GMS250	\$549.00	
82V 21" Replacement Mower Blade	AM210	\$19.00	
82V 14" Replacement Mower Blades (2 Pack)	AM250	\$19.00	
40V 21" Brushless Push Mower, 6AH Battery, Charger	M210	\$399.99	
40V 21" Brushless Self Propelled Mower, 6AH Battery, Charger	M210SP	\$499.99	
40V 21" Replacement Mower Blade	AM21	\$19.99	
TILLER			
82V 10" Brushless Tiller (Tool Only)	GTL100	\$249.00	
82V 4 Pack 8" Replacement Tines	ATL800	\$49.00	
PRESSURE WASHER			
1800 PSI Pressure Washer	PW1800	\$149.99	
2000 PSI Pressure Washer	PW2000	\$199.99	